

July 2023 – February 2024

LegalShield's newest incentive trip is down south in the beautiful waters of the Caribbean Sea!

We're headed to Jamaica, and you can be among the first to claim your spot. Qualify in one of two categories below to earn the ultimate dream vacation to the all-inclusive Hyatt Ziva Rose Hall, July 16-20, 2024!

How to Qualify

Group 1: Qualify for the Platinum World Council July 2023 - February 2024

Group 2:

Qualify for Performance Club July 2023 - February 2024

• Have a minimum of 15 personal recruits with 3 Fast Start qualifiers.

• Have a personal and organizational retention of 65% or higher on March 1, 2024.

We're Taking an UNLIMITED Number of Qualifiers! YOU hit it, YOU win it!



Trip Dates: July 16 - 20, 2024

- 5 days/4nights at the all-inclusive Hyatt Ziva Rose Hall
- Delicious cuisine from 12 restaurants, bars, and lounges
- Round-trip airfare for two
- Welcome reception
- And more!



THE RULES

The Rules:

- Associates will be counted as recruits provided they have or purchase an active legal plan membership and pay the current associate fee. An IDShield membership will count in licensed states.
- Reinstated associates will be counted as recruits, provided they have or purchase a membership, pay the associate fee, and have been canceled a minimum of 3 years or more.
- New Associates recruited during the incentive period must Performance Club qualify each month after their effective date to be trip eligible.

Qualify for Performance Club:

- PC qualify with 150 total monthly points.
- Points can be earned in the following ways:
 - Every premium dollar = 1 point
 - Recruit New Associate with a Membership = 50 points
 - New Recruit Fast Start Qualifies = 50 points
 - New Qualified Group Opened = 50 points

Trip Eligibility:

- Associates must have an active LegalShield Advantage Plus subscription.
- Associates qualifying in the Platinum World Council must Performance Club Qualify every month during the contest period.
- Associates qualifying in Group 2 must PC qualify July 2023 February 2024. They must also:
 - Have a minimum of 15 personal recruits with 3 Fast Start qualifiers.
 - Have a personal and organizational retention of 65% or higher on March 1, 2024. If retention drops below 65%, business will be reviewed, and trip eligibility may be withheld.

Trip Eligibility Continued:

- Associates will also be evaluated versus company average during the contest period.
- Associates with less than 12 months of retention data or associates with the majority of their business in the last three months will be evaluated for retention. The evaluation will be based on the company average for that time period and by the Business Health Index, which calculates future persistency based on associate data.

Trip Exclusions:

- Associates with multiple agreements are permitted one trip per household.
- Associates who qualify in multiple categories are only eligible for one trip.
- All associates must be in good standing with the company to receive incentives, including bonuses or trips. Any associate that is currently being sanctioned or on hold status will not be eligible.
- To qualify for a trip extension or upgrades, you must qualify for the Circle of Champions or Platinum World Council.

Platinum World:

 To qualify for Platinum World, you must maintain Platinum Executive Director or higher for 12 consecutive months or more.

Additional Resources:

- To learn more about Performance Club click here.
- For Circle of Champions criteria click here.
- For complete incentive guidelines <u>click here</u>.

