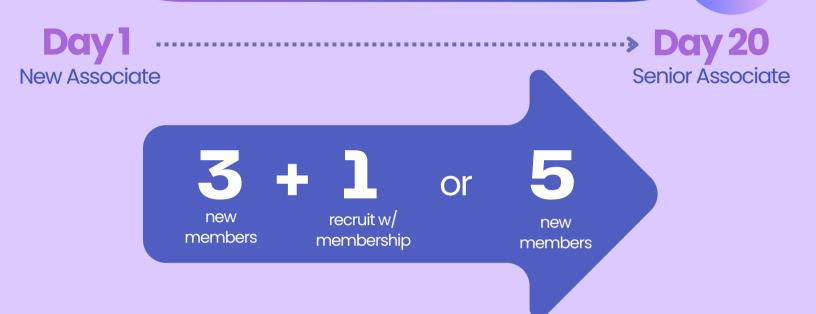


Qualify when you attend a Fast Start Training and advance to Senior Associate in your first 20 days!



Live In-Person Fast Start Class

LEVEL ADVANCE	QUALIFIER BONUS	SPONSOR BONUS	UPLINE SR. DIRECTOR BONUS	UPLINE EXEC. DIRECTOR BONUS	UPLINE PLATINUM BONUS
Sr. Associate (1st 20 Days)	\$400	\$100	\$200	\$200	\$100

Virtual Fast Start Class

LEVEL ADVANCE	QUALIFIER BONUS	SPONSOR BONUS	UPLINE SR. DIRECTOR BONUS	UPLINE EXEC. DIRECTOR BONUS	UPLINE PLATINUM BONUS
Sr. Associate (1st 20 Days)	\$200	\$100	\$200	\$200	\$100



The Rules

- Fast Start qualifier bonus is \$400 IF the associate completes a <u>live inperson</u> Fast Start training and qualifies in 20 days.
- Fast Start qualifier bonus is \$200 IF the associate completes a <u>virtual</u> Fast Start training and qualifies in 20 days.
- The max bonus amount that will be paid to a Fast Start qualifier is \$400 IF the associate completes a live in-person Fast Start training and qualifies in 20 days.
- If a new associate attends a virtual Fast Start training first and advances to Sr. Associates and earns a \$200 bonus, then attends a live training within their 20-day window, they will receive an additional \$200 bonus. For a total bonus pay-out of \$400.
- Advance to Senior Associate requires 3 new members plus 1 recruit with membership or 5 new members to be bonus eligible.
- A membership must be over \$10.00 to count as a member for the 3/1 or 5.
 Can be a LegalShield or IDShield but must come from a new, unique member. Existing members or those who upgrade will not count.
- A recruit must pay the current associate fee and have or purchase a LegalShield membership. IDShield memberships will count in licensed states and applicable Canadian provinces.
- Recruit has to be personally recruited and placed as a frontline recruit to the selling associate (sponsor).
- Associates who Fast Start qualify with group business will not pay out bonuses.
- Associates that advance to Senior Associate must attend a live in-person or virtual Fast Start Training class within their first 20 days to be bonus eligible.
- Associates that advance to Senior Associate but do not attend a Fast Start
 Training class within their first 20 days will not be eligible to earn a bonus.
- To register for a Fast Start Training class, go to http://associate-office.legalshield.com/fast-start
- To receive credit for attending a virtual class and to be eligible for the \$200 bonus, you must stay online and engaged in the training until the end. All associates must enter their name and associate number into the Zoom chat at the beginning and end of a virtual class to receive credit.
- A reinstated associate must be canceled for three years for the writing agent to receive credit.
- A reinstated member must be cancelled for five years for the original writing agent to receive points, or cancelled 6 months with a new writing agent.
- All qualifying associates must have an active LegalShield Advantage or Advantage Plus subscription.

- Associates assigned or placed at a level are not eligible for upline bonuses.
- The sponsor bonus is paid to the recruiting associate. This would be the sponsor unless the associate was placed under the sponsor. Then, the bonus would go to the placing associate.
- The upline Senior Director and Executive Director bonuses are determined at the time of recruitment (not qualification).
- The first upline Platinum at the time of recruitment (not qualification) will receive a \$100 bonus.
- All qualifier and upline sponsor bonuses will be held for 10 business days for business review and bonuses can be held up to 30 days for retention review if cancels or precancels are higher than company average.
- All upline matching bonuses for Sr. Directors, Executive Directors & Platinum Executive Directors will be subject to the full 40-day retention review (10 business days for business review plus an additional 30-day review for retention).
- To receive any upline bonus, the associate must have a previous month-end organizational retention rate of 65% or higher.
- Associates with less than 12 months of retention data or associates with the majority of their business in the last three months will be evaluated for retention. The evaluation will be based on the company average for that time period and by the Business Health Index, which calculates future persistency based on associate data.
- All associates must be in good standing with the company to receive incentives, including bonuses or trips. Any associate that is currently being sanctioned or on hold status will not be eligible.
- For complete incentive guidelines, click here.

