



## July 2022 – February 2023

PPLSI's newest incentive trip is down south to the beautiful waters of Mexico! We're headed to Puerto Vallarta, and you can be among the first to claim your spot. Qualify in one of three categories to earn the ultimate dream vacation to the Hilton Vallarta Riviera, July 18 – 22, 2023!

### Your Vacation Package Includes

- 5 days/4 nights at the all-inclusive Hilton Vallarta Riviera Resort.
- Round-trip airfare for two including airport transfers.
- All-inclusive access to the 14 restaurants, bars, and lounges onsite.
- Welcome reception and more!

### How to Qualify

**Group 1:** Qualify for the Platinum World Council April 2022 - March 2023

**Group 2:** Qualify for the Circle of Champions April 2022 - March 2023

**Group 3:** Qualify for PC Pro July 2022 - March 2023 (6 of 8 Months)

- PC qualify the other 2 months.
- Have a minimum of 15 personal recruits with 3 Fast Start qualifiers.
- Have a personal and organizational retention of 65% or higher on April 1, 2023.

We're Taking an **UNLIMITED** Number of Qualifiers!  
**YOU** hit it, **YOU** win it!





### The Rules:

- Associates will be counted as new recruits provided, they have or purchase an active legal plan membership, and pay the current associate fee. An IDShield membership will count in licensed states.
- Reinstated associates will be counted as new recruits, provided they have or purchase a membership, pay the associate fee, and have been canceled a minimum of 5 years or more.
- New Associates recruited during the incentive period must Performance Club qualify each month after their effective date to be trip eligible.

### Qualify for Performance Club:

- Performance Club (PC) and Performance Club Pro (PC Pro) Qualification can be achieved through membership sales. Each \$1 of membership premium sold will equal \$1 premium towards PC/PC Pro Qualification.
- PC qualify with \$100 total monthly premium.
- PC Pro qualify with \$200 total monthly premium, OR \$150 total monthly premium + 1 new recruit with a membership, OR \$100 total monthly premium + 2 new recruits with memberships.
- Associates that have \$100 or more in personal premium for the month, will receive \$50 premium credit for every recruit they have with a membership (max credit for 2 recruits).
- Premium over \$200 can be carried over to next month (up to \$100).

### Trip Eligibility:

- Associates must have an active LegalShield Advantage or LegalShield Advantage Plus subscription.
- Associates qualifying in the Platinum World Council and Circle of Champions groups must Performance Club Qualify every month during the contest period and maintain their Performance Club qualification throughout March 2023 to be eligible to attend the trip.

### Trip Eligibility Con't:

- Associates qualifying in Group 3 must PC Pro qualify 6 of 8 months, July 2022 - March 2023. They must also:
  - PC qualify the other 2 months.
  - Have a minimum of 15 personal recruits with 3 Fast Start qualifiers.
  - Have a personal and organizational retention of 65% or higher on April 1, 2023. If retention drops below 65%, business will be reviewed, and trip eligibility may be withheld.
- Associates will also be evaluated versus company average during the contest period.
- Associates with less than 12 months of retention data or associates with the majority of their business in the last three months will be evaluated for retention. The evaluation will be based on the company average for that time period and by the Business Health Index, which calculates future persistency based on associate data.

### Trip Exclusions:

- Associates with multiple agreements are permitted one trip per household.
- Associates who qualify in multiple categories are only eligible for one trip.
- To qualify for a trip extension or upgrades, you must qualify for the Circle of Champions or Platinum World Council.

### Platinum World:

- To qualify for Platinum World, you must maintain Platinum Executive Director or higher for 12 consecutive months or more.

### Additional Resources:

- To learn more about Performance Club [click here](#).
- For Circle of Champions criteria [click here](#).
- For complete incentive guidelines [click here](#).

By participating in any PPLSI incentive or bonus program and to receive benefits, cash or otherwise, the associate agrees to have his/her full name, associate title, level, or standing published and recognized in PPLSI marketing materials, whether oral, written or electronic. PPLSI reserves the right, in its sole discretion, to review all incentives and bonuses, business submitted or activity, and where necessary, in its sole discretion, delay or stop payment of any bonus, to chargeback bonuses when appropriate, and to amend or revoke this incentive, or any part thereof, at any time. Please refer to your Associate Agreement and Policies and Procedures for details on incentives, bonuses or compensation as the Associate Agreement and Policies and Procedures are the governing contract for all business between you and PPLSI. This incentive or bonus program is not a separate contract and no guarantee or promise of increased income or business is implied. Individual results and success as an independent sales associate depends on individual effort and abilities. For statistics on actual earnings please review the Income Disclosure Statement at [opportunity.LegalShield.com](http://opportunity.LegalShield.com).

