

Dream
Builders



PLATINUM 4 LIFE

Get Paid with #Platinum4Life

Platinum Executive Director

Month	PWC Amount
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12	\$100,000
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24	\$200,000
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36	\$300,000
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48	\$400,000
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60	\$500,000
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EQUALS A GRAND TOTAL OF **\$1,500,000**

- Reach Platinum ED by December 31, 2020, and keep the position for 12 consecutive months.
- Stay Platinum for 5 consecutive years to receive all bonuses.
- Have the required organizational growth.

Any associate who reaches Platinum ED by December 31, 2020 qualifies for this incentive. At the Company's discretion, the amount of bonuses may change in the future for any associate who qualifies for Platinum World Council after December 31, 2020, including termination of the program. LegalShield reserves the right to review all incentives and bonuses, business submitted or activity, and where necessary, in its sole discretion, delay or stop payment of any bonus, to chargeback bonuses when appropriate, and to amend or revoke this incentive, or any part thereof, at any time.

PLATINUM 4 LIFE

TO BECOME PLATINUM4LIFE, EXECUTIVE DIRECTORS AND ABOVE MUST HAVE:

Associate Level - Executive Director must have:

- 4 Executive Director legs;
- OR \$1,400 personal premium written and 3 Executive Director legs;
- OR \$4,200 personal premium written.

Current Bronze Executive Director

- 3 more Executive Director legs; AND a \$16,000 increase in membership premium written from achievement of Platinum ED to the 1st bonus of \$100,000;
- OR 4 new ED legs.

Current Silver Executive Director

- 2 more Executive Director legs; AND a \$32,500 increase in organizational premium written from achievement of Platinum ED to the 1st bonus of \$100,000;
- OR 4 new ED legs.

Current Gold Executive Director

- 1 more Executive Director leg AND a \$48,600 increase in organizational membership premium written from achievement of Platinum ED to the 1st bonus of \$100,000;
- OR 4 new ED legs.

Current Platinum Executive Directors who have never been Platinum 12 months in a row

- Keep qualifying for Platinum...you are on the path to Platinum4Life.

Current Platinum World Council Members

- 4 new Executive Director legs
- Platinums who have been qualified less than 5 years would need to generate \$336,000 more in membership premium than their baseline on March 31, 2020 or create 4 new Executive Director legs in order to qualify for the first \$100,000 bonus. Any personal producers will have to generate \$252,000 more in membership premium than their baseline on March 31, 2020. This incentive is based on a 5-year bonus plan; therefore, by starting April 1st, 2020, annual memberships generated from a Platinum (\$7,000/mo in membership premium X 4 legs X 12 months = \$336,000). For personal producers (\$21,000/mo in membership premium X 12 months = \$252,000). Your baseline will be set at March 31st, 2020.

2 Tiered Retention

- Organizational retention of 77% or higher = 100% bonus.
- Organizational retention of 70% - 76.99% = 50% bonus.

*PWC Members cannot use an ED leg who has been Power Team ED in 2019-2020.

For example, if a current Director who used to be an ED in 2018 becomes an ED and maintains their qualification, they will count. However, if a current Director was a Power Team ED in November of 2019, they would not count.

Reaching Platinum Executive Director by December 31, 2020, means producing the necessary premium by December 31, 2020, and being paid the Platinum Executive Director bonus on business produced in January 2021.

*Once Platinum Executive Director level is reached, any method of maintaining the same level will suffice. The associate must simply maintain Platinum ED status. If you fall out of Platinum qualification you must start at month 1. However, after December 31, 2020 you may not restart.

By participating in any LegalShield incentive or bonus program and to receive benefits, cash or otherwise, the associate agrees to have his/her full name, associate title, level, or standing published and recognized in LegalShield marketing materials, whether oral, written or electronic. LegalShield reserves the right, in its sole discretion, to review all incentives and bonuses, business submitted or activity, and where necessary, in its sole discretion, delay or stop payment of any bonus, to chargeback bonuses when appropriate, and to amend or revoke this incentive, or any part thereof, at any time. Please refer to your Associate Agreement and Policies and Procedures for details on incentives, bonuses or compensation. No guarantee or promise of increased income or business is implied. Individual results and success as an independent sales associate depends on individual effort and abilities. For statistics on actual earnings please review the Income Disclosure Statement at opportunity.legalshield.com.