

Compensation Plans

B2B Seller Plan | Basic Tier Groups Under 200 EEs | Effective October 5, 2024

US	Small Biz Plans				LegalShield		
	ESSENTIALS	PLUS	PRO	BUSINESS PLUS	LIST RATE	GROUP RATE OPTION 1	GROUP RATE OPTION 2
Monthly Member Fee	\$49.00	\$99.00	\$169.00	\$14.95	\$29.95	\$24.95	\$21.95
Executive Director	\$241.53	\$487.99	\$833.04	\$73.69	\$147.63	\$122.98	\$108.20
Senior Director	\$203.44	\$411.03	\$701.66	\$62.07	\$124.35	\$103.59	\$91.13
Director	\$165.35	\$334.07	\$570.29	\$50.45	\$101.07	\$84.19	\$74.07
Senior Manager	\$119.64	\$241.73	\$412.65	\$36.50	\$73.13	\$60.92	\$53.60
Manager	\$88.72	\$179.26	\$306.01	\$27.07	\$54.23	\$45.18	\$39.74
Senior Associate	\$67.22	\$135.80	\$231.82	\$20.51	\$41.08	\$34.22	\$30.11
Associate	\$53.77	\$108.64	\$185.46	\$16.41	\$32.87	\$27.38	\$24.09

US	IDShield - Family					
	LIST RATE 3B	GROUP RATE 3B	GROUP RATE ADD-ON 3B	LIST RATE 1B	GROUP RATE 1B	GROUP RATE ADD-ON 1B
Monthly Member Fee	\$34.95	\$31.95	\$28.95	\$29.95	\$22.95	\$19.95
Executive Director	\$172.28	\$157.49	\$142.70	\$147.63	\$113.13	\$98.34
Senior Director	\$145.11	\$132.65	\$120.20	\$124.35	\$95.29	\$82.83
Director	\$117.94	\$107.81	\$97.69	\$101.07	\$77.44	\$67.32
Senior Manager	\$85.34	\$78.01	\$70.69	\$73.13	\$56.04	\$48.71
Manager	\$63.28	\$57.85	\$52.42	\$54.23	\$41.56	\$36.12
Senior Associate	\$47.94	\$43.83	\$39.71	\$41.08	\$31.48	\$27.37
Associate	\$38.35	\$35.06	\$31.77	\$32.87	\$25.19	\$21.89

US	IDShield - Family				Combo		CDLP*
	LIST RATE 3B	GROUP RATE 3B	LIST RATE 1B	GROUP RATE 1B	LS/IDS FAMILY 1B	LS/IDS IND. 1B	BASIC
Monthly Member Fee	\$19.95	\$16.95	\$14.95	\$12.95	\$41.90	\$34.90	\$29.95
Executive Director	\$98.34	\$83.55	\$73.69	\$63.83	\$206.53	\$172.03	\$55.28
Senior Director	\$82.83	\$70.37	\$62.07	\$53.77	\$173.96	\$144.90	\$46.56
Director	\$67.32	\$57.20	\$50.45	\$43.70	\$141.39	\$117.77	\$37.84
Senior Manager	\$48.71	\$41.39	\$36.50	\$31.62	\$102.31	\$85.22	\$27.38
Manager	\$36.12	\$30.69	\$27.07	\$23.45	\$75.87	\$63.19	\$20.31
Senior Associate	\$27.37	\$23.25	\$20.51	\$17.76	\$57.48	\$47.87	\$15.38
Associate	\$21.89	\$18.60	\$16.41	\$14.21	\$45.98	\$38.30	\$12.31

*4 month advance

NOTE: Commissions are based on new membership premium written.

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CAN	Small Biz Plans				LegalShield	
	ESSENTIALS	PLUS	PRO	BUSINESS PLUS	LIST RATE	GROUP RATE
Monthly Member Fee	\$49.00	\$99.00	\$169.00	\$14.95	\$29.95	\$24.95
Executive Director	\$241.53	\$487.99	\$833.04	\$73.69	\$147.63	\$122.98
Senior Director	\$203.44	\$411.03	\$701.66	\$62.07	\$124.35	\$103.59
Director	\$165.35	\$334.07	\$570.29	\$50.45	\$101.07	\$84.19
Senior Manager	\$119.64	\$241.73	\$412.65	\$36.50	\$73.13	\$60.92
Manager	\$88.72	\$179.26	\$306.01	\$27.07	\$54.23	\$45.18
Senior Associate	\$67.22	\$135.80	\$231.82	\$20.51	\$41.08	\$34.22
Associate	\$53.77	\$108.64	\$185.46	\$16.41	\$32.87	\$27.38

CAN	IDShield - Family			
	LIST RATE FAMILY	GROUP RATE FAMILY	LIST RATE INDIVIDUAL	GROUP RATE INDIVIDUAL
Monthly Member Fee	\$29.95	\$22.95	\$14.95	\$12.95
Executive Director	\$147.63	\$113.13	\$73.69	\$63.83
Senior Director	\$124.35	\$95.29	\$62.07	\$53.77
Director	\$101.07	\$77.44	\$50.45	\$43.70
Senior Manager	\$73.13	\$56.04	\$36.50	\$31.62
Manager	\$54.23	\$41.56	\$27.07	\$23.45
Senior Associate	\$41.08	\$31.48	\$20.51	\$17.76
Associate	\$32.87	\$25.19	\$16.41	\$14.21

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PPLSI offers advance commissions on memberships sold. For new B2B Independent Associates, we have a commission plan that introduces you to the business in a way that allows for significant income potential while you grow and develop your business.

Level Advancement Schedule

- 1. ASSOCIATE — Welcome to Your Business:** This is your starting level when you join LegalShield.
- 2. SR. ASSOCIATE:** Advance to the Senior Associate level when you personally enroll 5 unique members.
- 3. MANAGER:** Advance to Manager when you achieve \$500 in personal membership premium written.
- 4. SENIOR MANAGER:** Advance to Senior Manager when you achieve \$1,500 in personal membership premium written.
- 5. DIRECTOR:** Advance to Director when you achieve \$3,000 in personal membership premium written.
- 6. SENIOR DIRECTOR:** Qualify monthly for Senior Director when you generate \$700 in personal membership premium written in one month. Qualify in one month for commissions at this level the following month.
- 7. EXECUTIVE DIRECTOR:** Qualify monthly for Executive Director when you generate \$1,400 in membership premium written in one month. Qualify in one month for commissions at this level the following month.
- 8. BRONZE EXECUTIVE DIRECTOR:** Qualify monthly when you generate \$2,400 in personal membership premium written in one month. Qualify in one month for commissions at this level the following month.
- 9. SILVER EXECUTIVE DIRECTOR:** Qualify monthly when you generate \$3,200 in personal membership premium written in one month. Qualify in one month for commissions at this level the following month.
- 10. GOLD EXECUTIVE DIRECTOR:** Qualify monthly when you generate \$4,000 in personal membership premium written in one month. Qualify in one month for commissions at this level the following month.
- 11. PLATINUM EXECUTIVE DIRECTOR:** Qualify monthly when you generate \$4,800 personal membership premium written in one month. Qualify in one month for commissions at this level the following month.

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Renewals

Renewals are amounts you earn on memberships that “renew” or continue paying after the first 12 months (1-year) of the life of the membership. Since you receive a commission advance amount representing your commissions for the first 12 months of payments made, all additional payments made by the member after month 12 represent renewal payments which you earn.

When will I be paid? You will begin earnings renewals at the beginning of month 13 (1-year). A one-time Cash Residual Commission equal to 10% of the original advance commission will be paid with the member's 13th payment and is not subject to chargebacks. Additionally, annual renewal commissions of 10% (of the original advance) will be paid as the member makes their monthly payment for the life of the membership. All renewal commission will be first applied to any outstanding debit balance you may have. Once the debit balance is recovered, future earnings will be paid to you.

See full compensation plan details online at LSEngage.com.

Subject to change at any time without notice. Subject to all PPLSI Policies and Procedures.

Things you need to know: Commissions are paid based on membership premium written, either personal, or when an eligible Associate on your team makes a sale. Commission amounts shown represent a one-year advance. If a membership cancels during the advance period, you will be charged back against future commission advances. Commissions are paid daily via direct deposit with a minimum of \$20, if you have submitted a processable membership premium during the month (or previous month if Executive Director). This program is based on membership premium written.

NOTE: When an Associate in your organization makes a sale, you will receive the Override Advance for each level between yourself and the next active Associate in your downline.

Compensation is subject to change without notice and is subject to all company policies and procedures. All Associates with a production date prior to the last revision of the advancement criteria will need personal activity (which may include a personal membership premium written or personal recruit) to promote through new advancement criteria. Organizational memberships include all personal and organizational memberships. You will be charged a \$35 non-taken fee (in addition to the chargeback amount) for memberships on which money is not collected. See LSEngage.com for details about compensation.