



LegalShield/IDShield

# Advance to Manager

## Manager is PPLSI's Core Rank

When you attend a Fast Start training and advance to Manager in your first 45 days, you can earn an additional bonus!



LEVEL ADVANCE	QUALIFIER BONUS	SPONSOR BONUS	UPLINE SR. DIRECTOR BONUS	UPLINE EXEC. DIRECTOR BONUS
Manager (45 Days)	\$200	\$200	\$400	\$400
Senior Associate (20 Days)	\$100 + Advanced Commissions	\$100	\$200	\$200
<b>Total Bonus Payout</b>	<b>\$300</b>	<b>\$300</b>	<b>\$600</b>	<b>\$600</b>

All bonuses will be held for 5 business days once earned for a business review and be paid by commission adjustment.



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# Advance to Manager: The Details

- All Fast Start associates still within their 20- or 45-day window will fall under the new Fast Start program effective September 28, 2022. Any activity prior to October 1, 2022 will be counted toward their advancement.
- Advance to Manager requires 3 frontline legs each with a membership plus \$300 organizational premium or \$500 personal premium
- Organizational premium requirements may come from a combination of personal and organizational sales.
- Associates that advance to Manager must attend a Fast Start Training class within their first 45 days to be eligible to earn a bonus.
- Associates that advance to Manager but do not attend a Fast Start Training class within their first 45 days will not be eligible to earn a bonus.
- To find a Fast Start Training, go to <https://legalshieldcalendar.com/> and enter "Fast Start" into the search bar. Select from one of the available trainings and click "Join Event."
- In order to receive credit for attending the class and be eligible for the bonus, you must stay online and engaged until the end. All associates will need to enter in their name and associate number into the zoom chat at the beginning and end of class to receive credit.
- All qualifying associates must have an active PPLSI Advantage subscription.
- The sponsor bonus is paid to the recruiting associate. This would be the sponsor unless the associate was placed under the sponsor. Then, the bonus would go to the placing associate.
- The upline Senior Director and Executive Director is determined at the time of recruitment (not qualification).
- All bonuses will be held for 5 business days once earned for a business review and bonuses can be held up to 60 days for retention review if cancels or precancels are higher than company average.
- New upline sponsors who do not have retention data for the previous month (due to their business being new) are subject to bonuses being held for a 60-day retention review.
- To receive any upline bonus, the associate must have a previous month-end organizational retention rate of 65% or higher.
- Associates with less than 12 months of retention data or associates with the majority of their business in the last three months will be evaluated for retention. The evaluation will be based on the company average for that time period and by the Business Health Index, which calculates future persistency based on associate data.
- For complete incentive guidelines, please [CLICK HERE.](#)

By participating in any Pre-Paid Legal Services, Inc. ("PPLSI") incentive or bonus program and to receive benefits, cash or otherwise, the associate agrees to have his/her full name, associate title, level, or standing published and recognized in PPLSI marketing materials, whether oral, written or electronic. PPLSI reserves the right, in its sole discretion, to review all incentives and bonuses, business submitted or activity, and where necessary, in its sole discretion, delay or stop payment of any bonus, to chargeback bonuses when appropriate, and to amend or revoke this incentive, or any part thereof, at any time. Please refer to your Associate Agreement and Policies and Procedures for details on incentives, bonuses or compensation as the Associate Agreement and Policies and Procedures are the governing contract for all business between you and PPLSI. This incentive or bonus program is not a separate contract and no guarantee or promise of increased income or business is implied. Individual results and success as an independent sales associate depends on individual effort and abilities. For statistics on actual earnings please review the Income Disclosure Statement at [opportunity.LegalShield.com](https://opportunity.LegalShield.com).